

# CHALLENGES IN CHANGING HOUSEHOLD BEHAVIORS

## THE CASE OF TOBACCO CONSUMPTION IN PAPUA NEW GUINEA



**WORLD BANK GROUP**

Xiaohui Hou  
Senior Economist  
September 17, 2014

# Motivation

To accompany the NCD Roadmap to better understand household behaviors on tobacco consumption

To answer the questions such as:

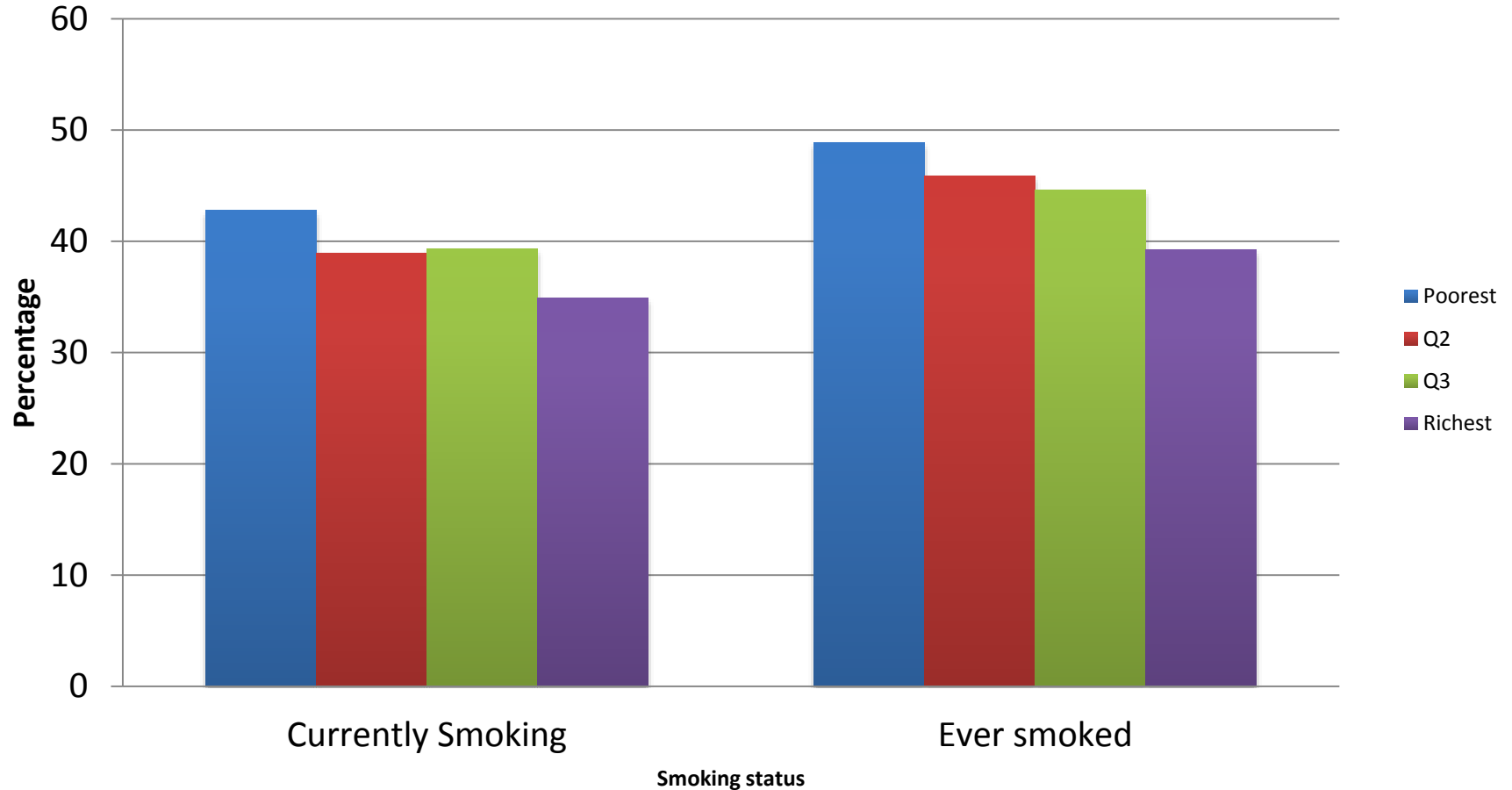
- Who are the smokers ?
- What do they smoke?
- How much do they spend on tobacco?
- What are the key determining factors for smoking?
- What are the challenges and what are the implications?

# Data

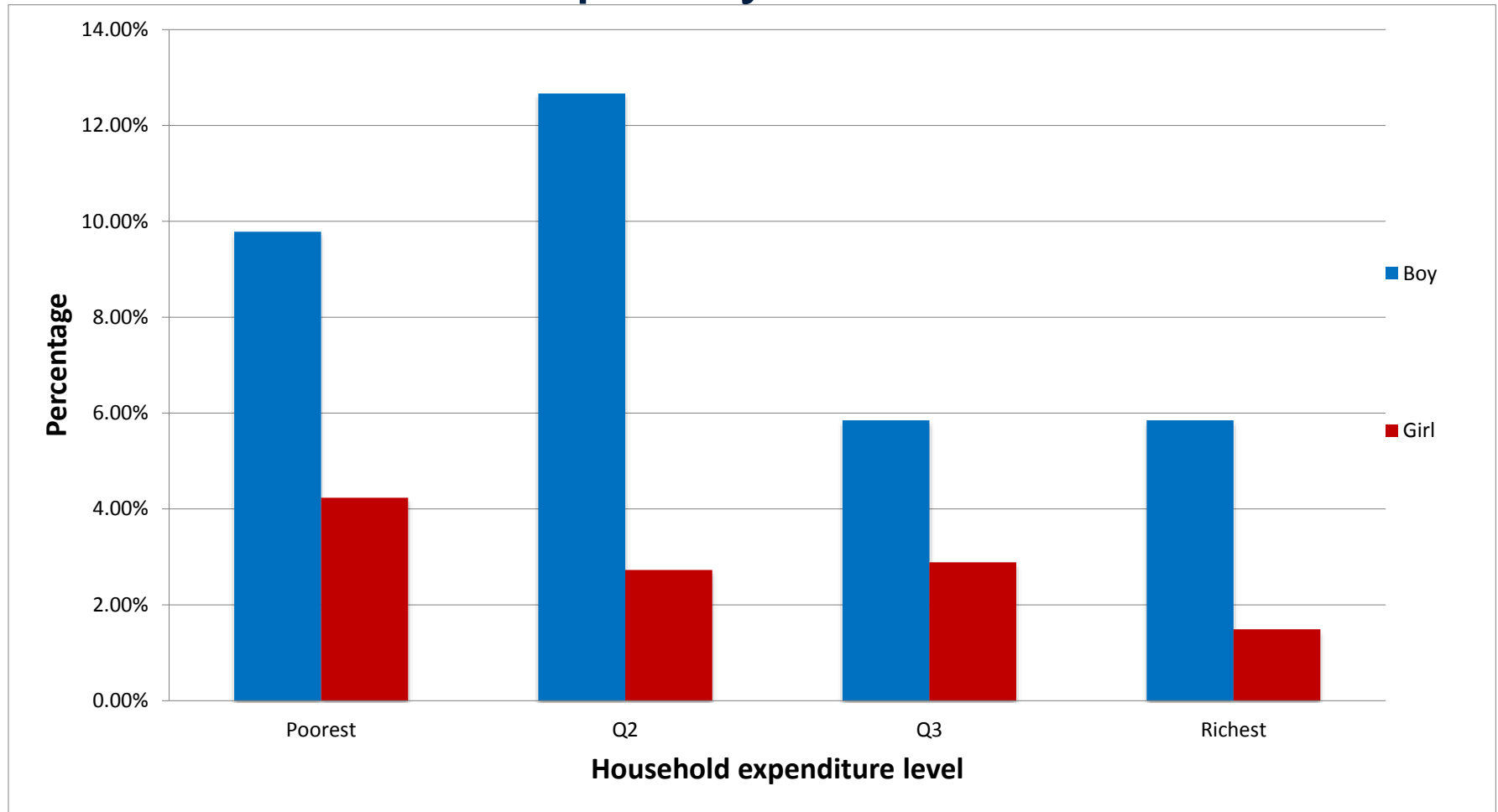
- Data: 2009-2010 Household Income and Expenditure Survey in PNG
  - National representative household survey
  - Cross-section sample of 4,191 households
  - 12,181 individuals (age 18 and over), with 6,239 males and 5,942 females

# The smoking prevalence is higher among the poorest quartile

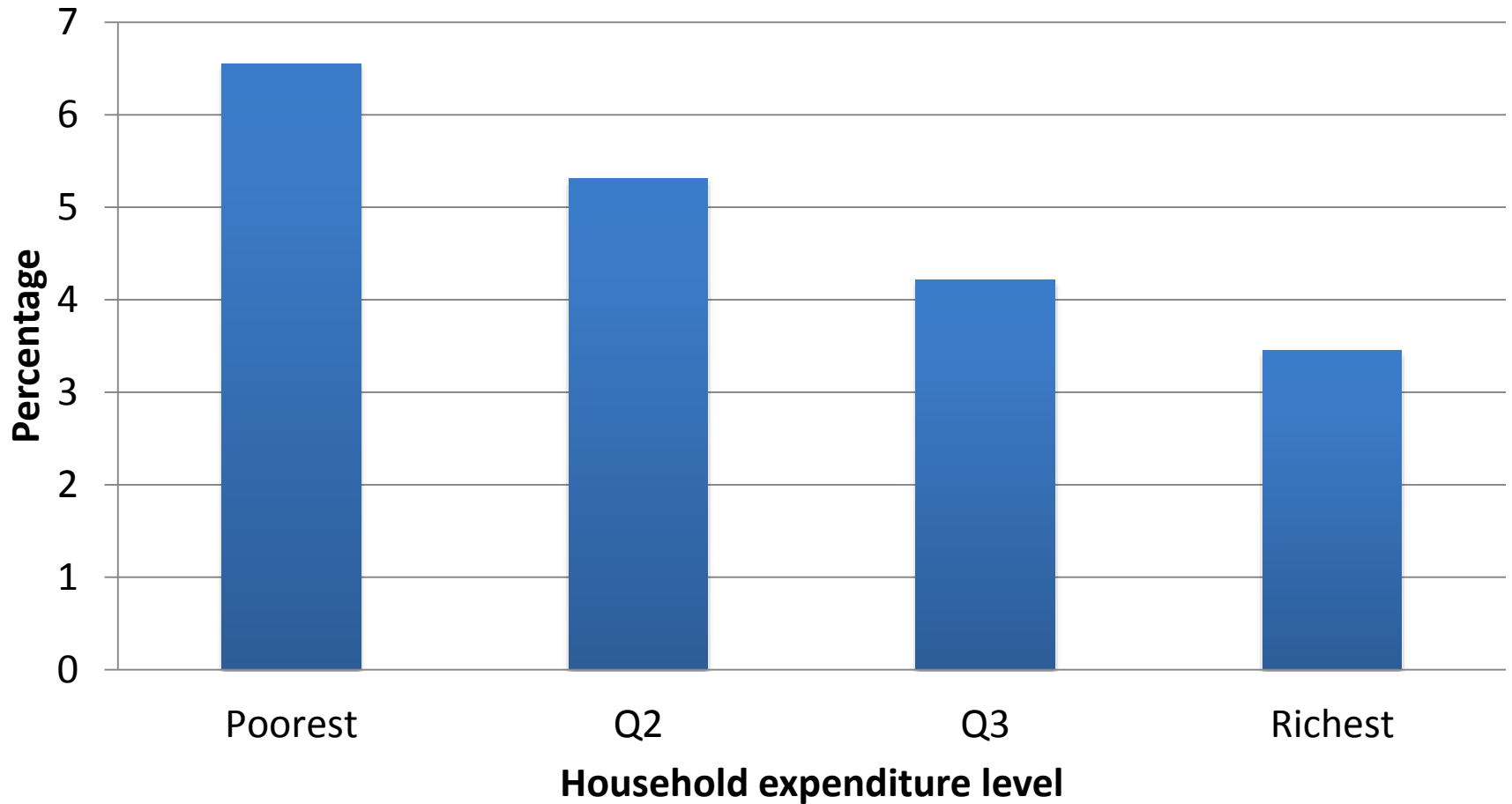
age 18+



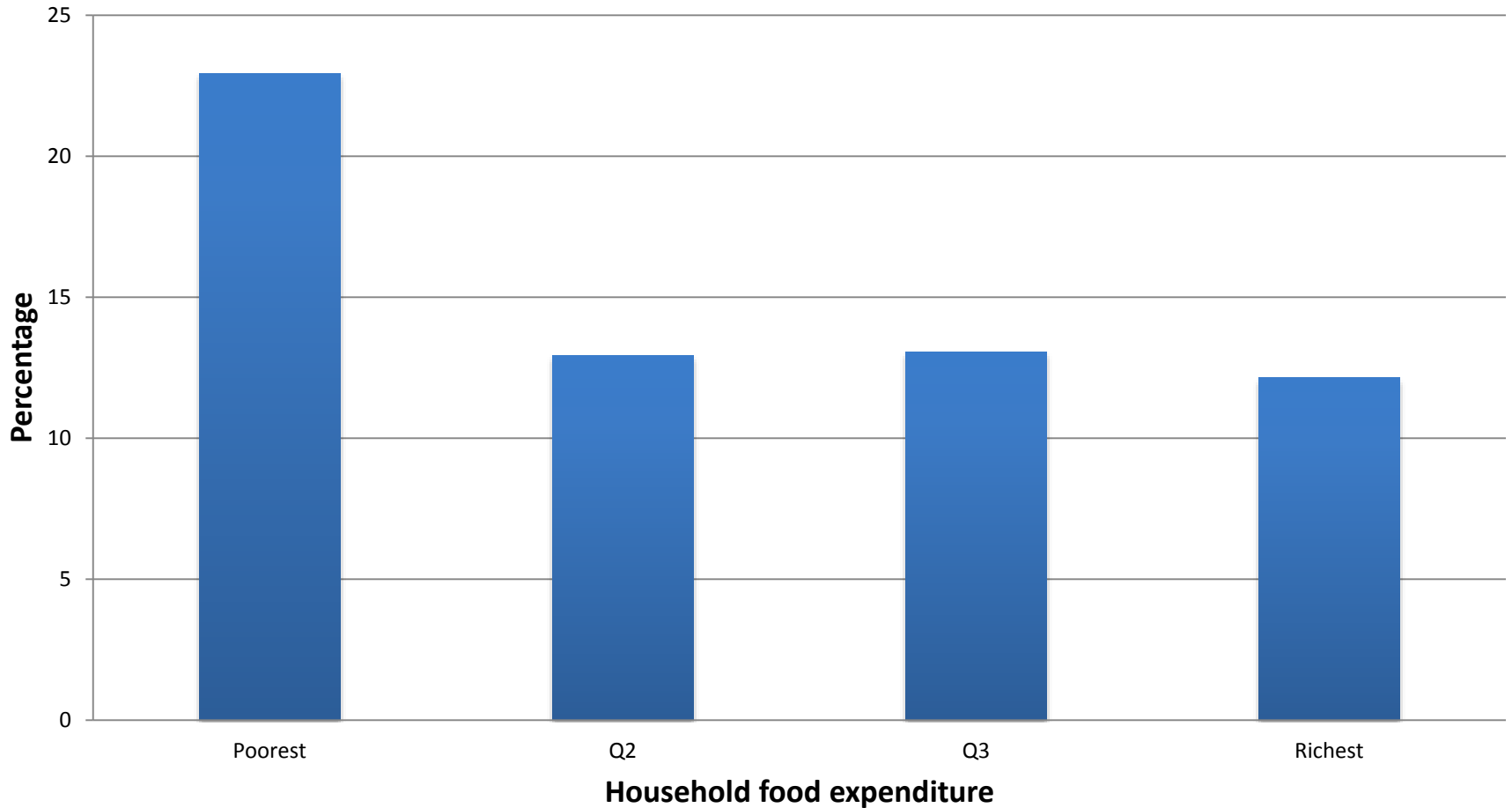
The prevalence of youth smoking on average is less than 10%; but the rate is higher among the poor youth



# The poorest quartile spends about 6.5% of total consumption on tobacco



# The poorest quartile consumes about 23% of total food expenditure



# **Challenge 1: The vicious cycle of tobacco and poverty**

## **Challenges**

- **low income people smoke more, suffer more, spend more, and die more from tobacco use**
- **Lack of inquiry and little advice or support provided by health workers**
- **smoking may be considered the norm among family and peers**

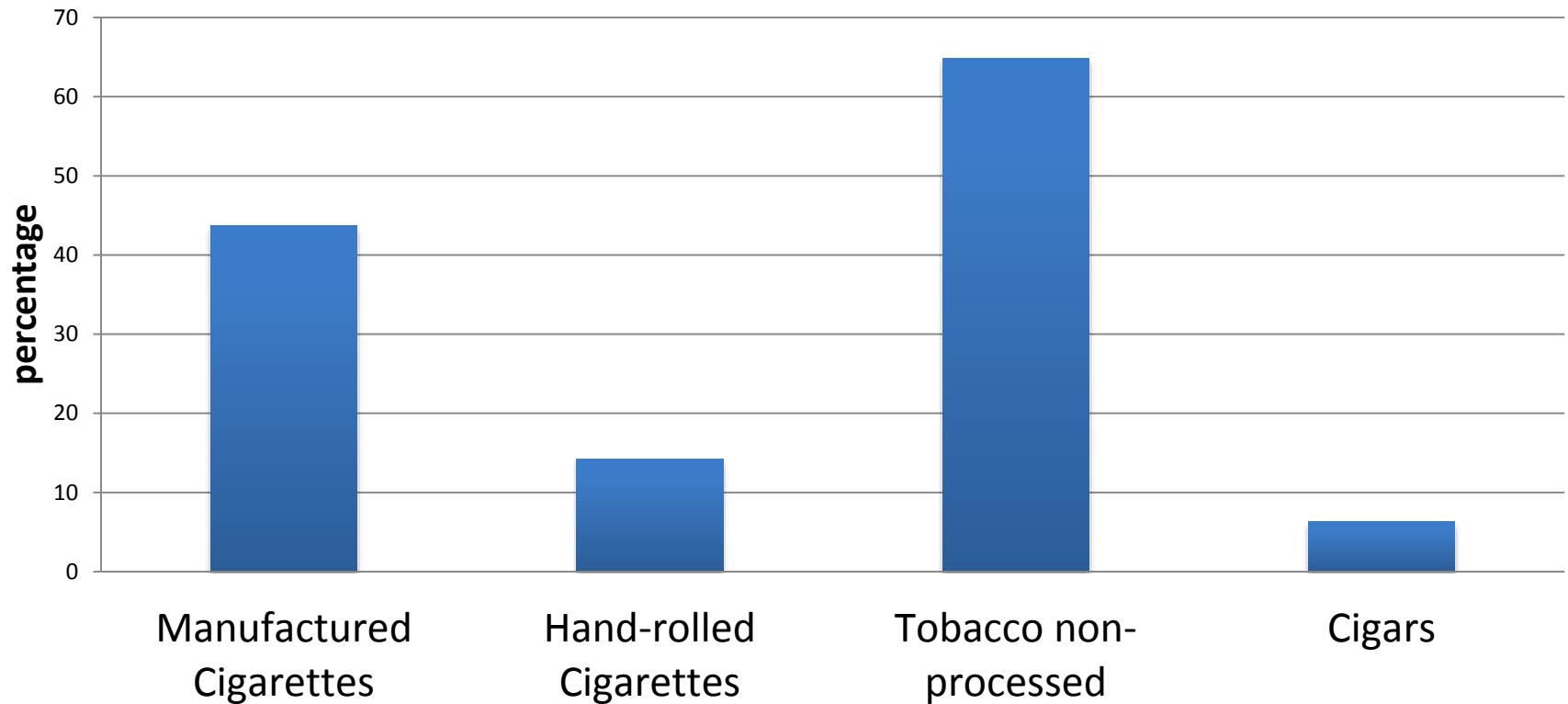
## **Possible Solutions**

- **Consultation and support from health workers are needed**
- **Children should receive education on the harmfulness of smoking in school**

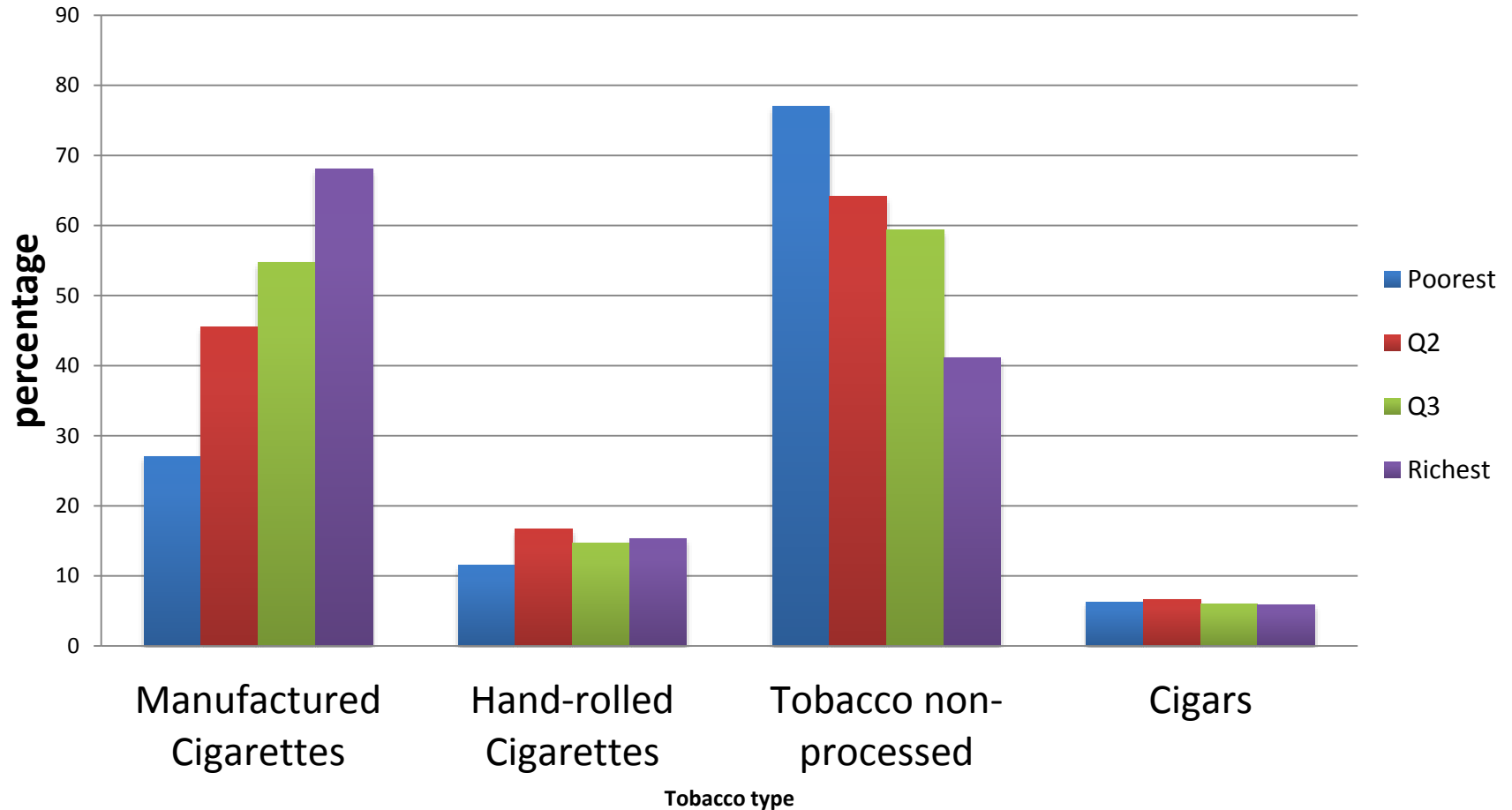


# Non-processed tobacco is the most consumed type

Percentage of various types of tobacco consumption among all current smokers

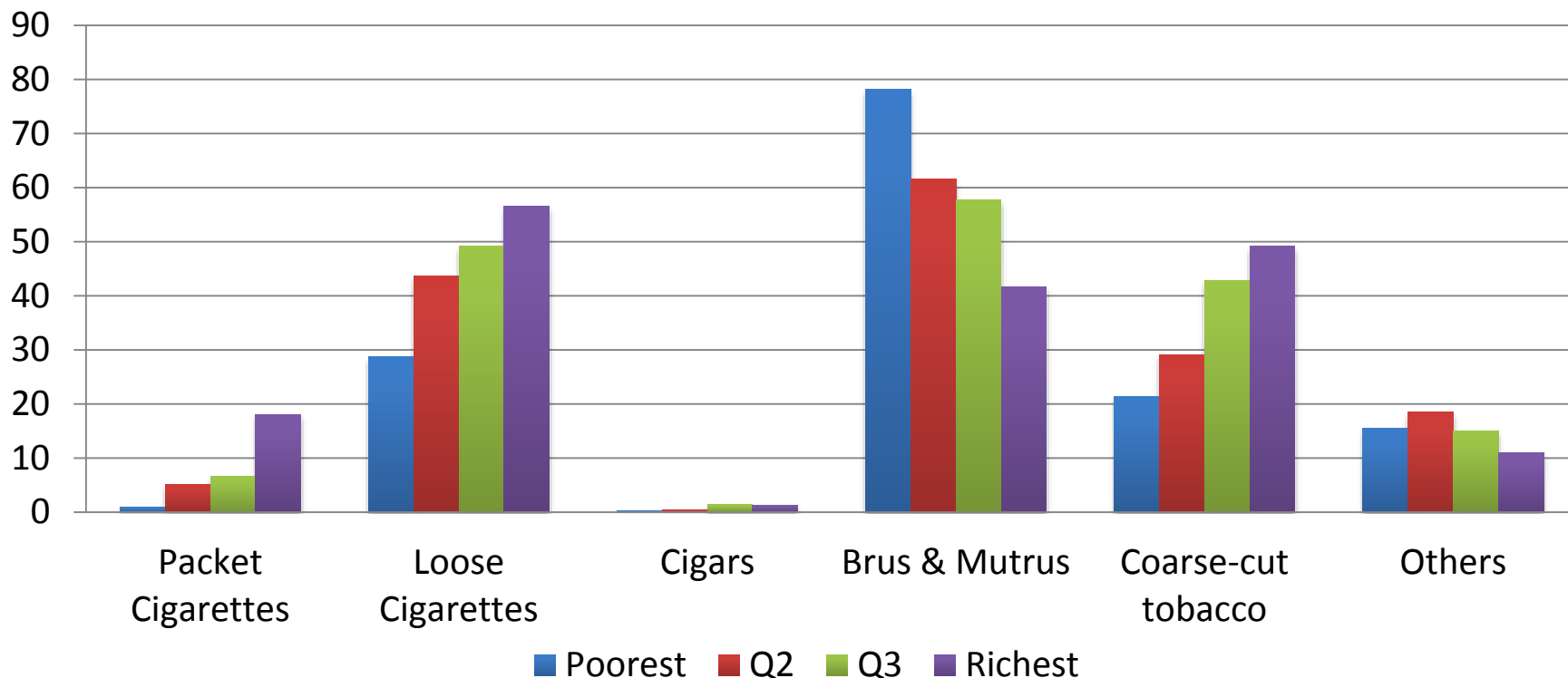


# The poor is more likely to consume unprocessed tobacco



# Brus and Mutrus – Most Consumed types of tobacco, particularly by the Poor

% of households among those with tobacco expenditure – by different types of tobacco



# Challenge 2: How to prevent individuals not to merely “buy down”/substitute by buying local brands or rolling their own cigarettes?

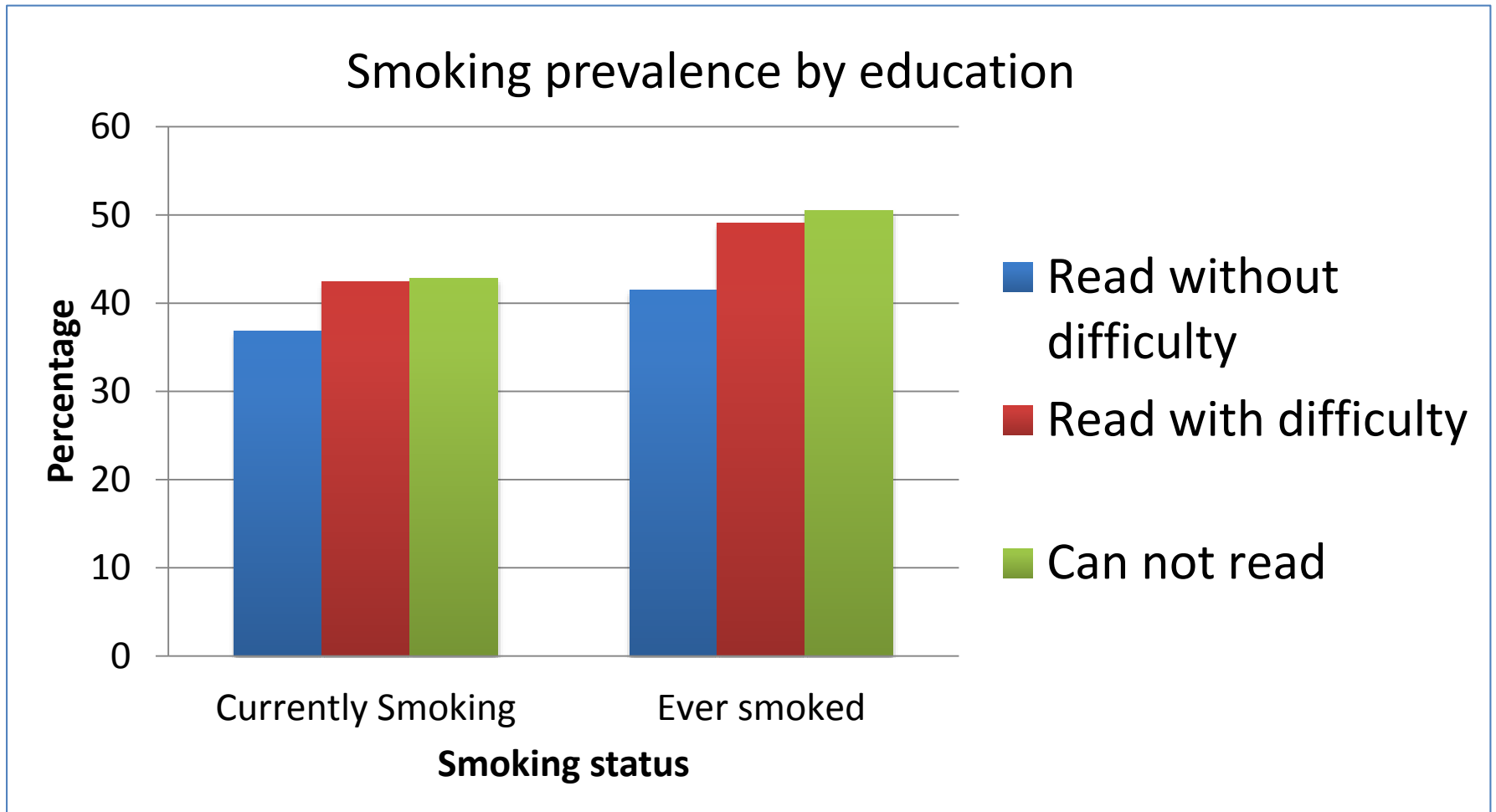


Presentation Title

## Possible Solutions

- Increase the retail prices of local tobacco
- Switch growing tobacco to other agricultural products

# People who cannot read smoke more



# **Challenge 3: How to educate the smokers the harmful effects of smoking?**

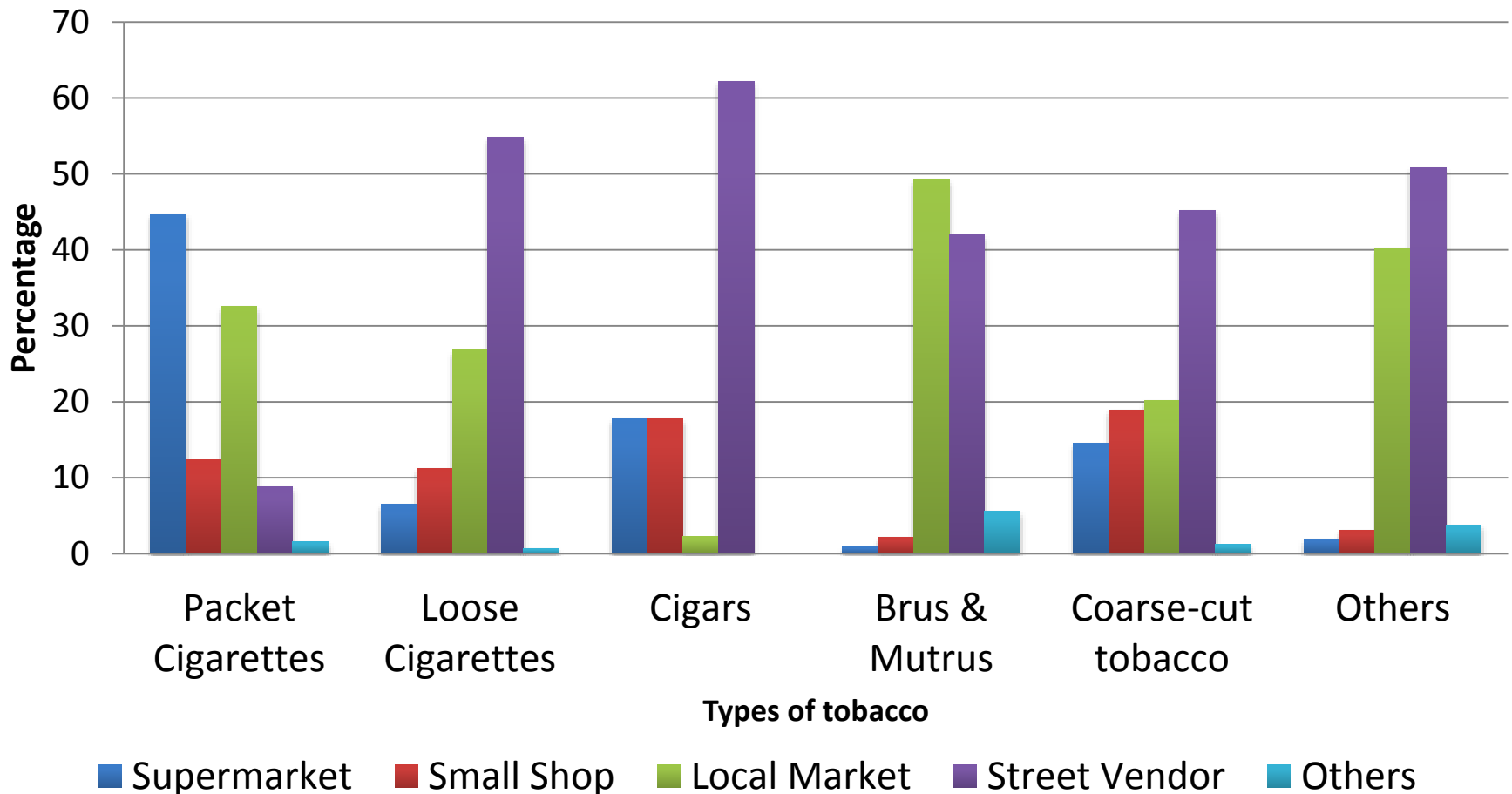
## **Challenges**

- **Written education materials may not be culturally or linguistically appropriate for most smokers**

## **Possible Solutions**

- **Other methods – like radio to target this segment of population.**

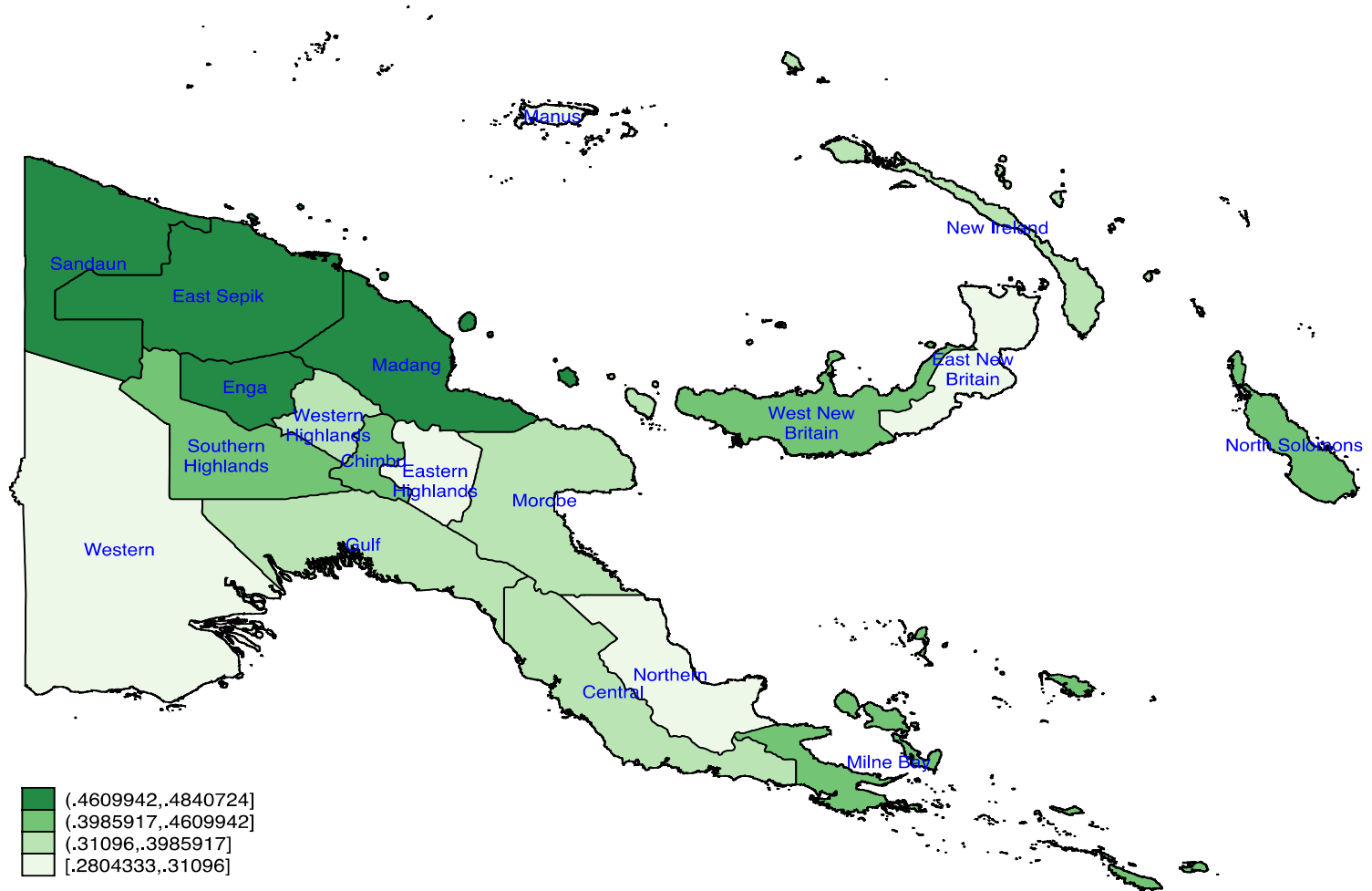
# Most tobacco products were purchased at the local market and street vendor



# Challenge 4: How to regulate these “informal” markets?



# Smoking prevalence across provinces in PNG



# Challenge 5: How to enforce tobacco control policy implementation in a decentralized context?

# Implications

- Tobacco tax increase is one of the most cost-effective ways to reduce tobacco consumption
- However, in the Pacific context there are challenges linked with better understanding of household behaviors which are driven
  - (not only) by economics
  - (but also) by history, cultures, environment and the current transition
- Households level analyses (both quantitative and qualitative) are required to understand household behaviors
- Requires the development and research communities to find innovative ways/instruments to examine the policy impacts