

Optimal deductibility:
Evidence from a bunching decomposition

Steven Hamilton

The George Washington University

`steven_hamilton@gwu.edu`

`steven-hamilton.com`

`@SHamiltonian`

Overview

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- ▶ *How can I identify the deduction elasticity?*
 - ▶ New method to decompose bunching in taxable income.
 - ▶ Exploit year-on-year change in bunching incentives.

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 - ▶ New way of thinking about deduction policy choice.
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- ▶ *How can I identify the deduction elasticity?*
 - ▶ New method to decompose bunching in taxable income.
 - ▶ Exploit year-on-year change in bunching incentives.
- ▶ *What is the deduction elasticity in practice?*
 - ▶ New admin. data to exploit Australian policy discontinuity.
 - ▶ Deduction elasticity -0.45 and gross-income elasticity 0.04 .

Literature

- ▶ Elasticity of taxable income (ETI)
 - ▶ Feldstein (1995, 1999); Slemrod (1998); Chetty (2009); Doerrenberg, et al. (2015)
 - ▶ *I show the ETI is not sufficient for a different tax instrument.*
- ▶ Bunching
 - ▶ Saez (2010); Chetty, et al. (2011); Kleven and Waseem (2013)
 - ▶ *I develop the first method to decompose bunching.*
- ▶ Deductions
 - ▶ Doerrenberg, et al. (2015); Schächtele (2016); Paetzold (2017)
 - ▶ Best, et al. (2015); Bachas and Soto (2016)
 - ▶ *I provide a new estimate of the deduction elasticity.*

A model of optimal deductibility

Taxpayer's problem

Taxpayer chooses consumption, c , gross income, y , and deductions, d , given tax rate, τ , and deductibility rate, ρ , to maximise utility. Taxable income is $z = y - \rho d$.

$$\max_{c, y, d} u(c, y, d) \quad \text{s.t.} \quad c \leq y - d - \tau \cdot (y - \rho d),$$

which yields:

$$\frac{u_y}{u_d} = -\frac{1 - \tau}{1 - \rho\tau}.$$

Government's problem

The government chooses τ and ρ to maximise indirect utility, $v(\tau, \rho)$, and the external value of deductions, $\Phi(d)$.

$$\max_{\tau, \rho} v(\tau, \rho) + \Phi(d(\tau, \rho)) \quad \text{s.t.} \quad \tau \cdot (y - \rho d) \geq R.$$

Identifying welfare impact of ρ requires variation in ρ :

$$\underbrace{\frac{\partial R}{\partial \rho} + \tau d}_{\text{Revenue leakage}} = \tau \cdot \left(\frac{\partial y}{\partial \rho} - \rho \cdot \frac{\partial d}{\partial \rho} \right),$$

but we don't commonly observe such variability.

Quasilinear, isoelastic & separable utility

- ▶ More common to observe variation in τ .
- ▶ But under quasilinear, isoelastic, and separable utility, variation in τ and in ρ have the same effect on deductions:

$$u(y, d) = y - d - \tau \cdot (y - \rho d) \\ - \frac{n_y}{1 + 1/e_y} \cdot \left(\frac{y}{n_y}\right)^{1+1/e_y} + \frac{n_d}{1 + 1/e_d} \cdot \left(\frac{d}{n_d}\right)^{1+1/e_d} .$$

Optimal deductibility rate

With this functional form, the optimal deductibility rate is:

$$\rho^*(\tau) = \frac{1}{\tau} \cdot \frac{1 - \lambda^g - \Phi'(d) \cdot e_d}{1 - \lambda^g - \lambda^g \cdot e_d},$$

which has the Ramsey (1927) inverse-elasticity form.

A bunching decomposition method

Standard bunching method

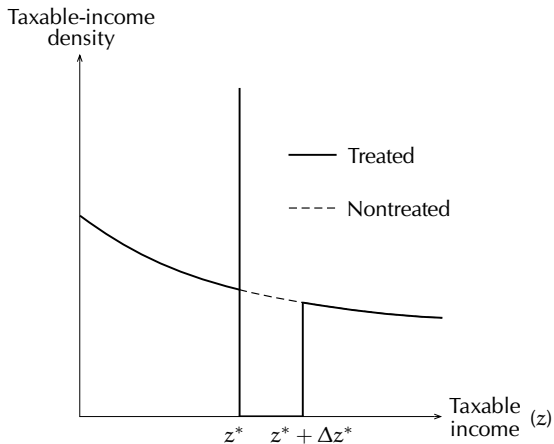


Figure: Densities with and without the notch

Bunching decomposition method

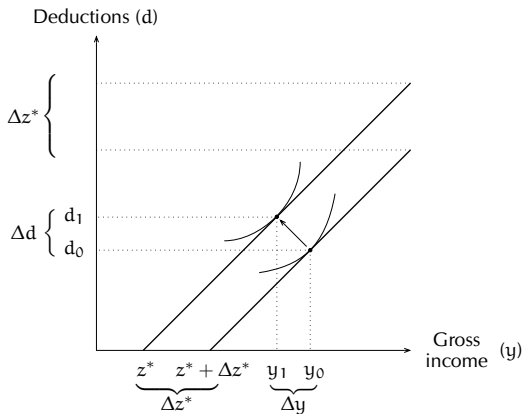


Figure: Changes in deductions and gross income due to the notch

Deriving the item elasticities

For an optimising buncher:

- ▶ in the absence of the notch:

$$y_0 = n_y(1 - t)^{e_y} \qquad d_0 = n_d(1 - t)^{e_d}$$

- ▶ and in the presence of the notch:

$$\left(\frac{y_1}{n_y}\right)^{1/e_y} = \left(\frac{d_1}{n_d}\right)^{1/e_d},$$

such that $y_1 - d_1 = z^*$.

Deriving the item elasticities

These first-order conditions yield:

$$\frac{e_y}{e_d} = \frac{\ln y_1 - \ln y_0}{\ln d_1 - \ln d_0}.$$

Note the elasticity of taxable income is the weighted average:

$$e = \frac{y}{z} \cdot e_y - \frac{d}{z} \cdot e_d$$

Combining these yields:

$$e_d = e \cdot \frac{\ln \left(\frac{\Delta d}{d_0} + 1 \right)}{\frac{y_0}{z_0} \cdot \ln \left(\frac{\Delta y}{y_0} + 1 \right) - \frac{d_0}{z_0} \cdot \ln \left(\frac{\Delta d}{d_0} + 1 \right)} \approx e \cdot \frac{\Delta d}{\Delta z} \cdot \frac{z}{d}.$$

Deriving the item elasticities

- ▶ Need to estimate:

$$\hat{e}_d = \hat{e} \cdot \frac{\hat{\mathbb{E}}[d_1 - d_0]}{\hat{\mathbb{E}}[z_1 - z_0]} \cdot \frac{\hat{\mathbb{E}}[z_0]}{\hat{\mathbb{E}}[d_0]},$$

all conditional on $z^* \leq z_0 \leq z^* + \Delta z^*$.

- ▶ ETI, ATEs, and average outcomes under nontreatment.
- ▶ Need to observe treatment and comparison groups.

Empirical analysis

Institutional settings

Medicare Levy Surcharge

- ▶ 1% tax on childless singles without private health insurance, and with taxable income above AU\$50,000.
- ▶ Different threshold for couples, based on joint income.
- ▶ In 2009, threshold was increased to \$70,000.

Institutional settings

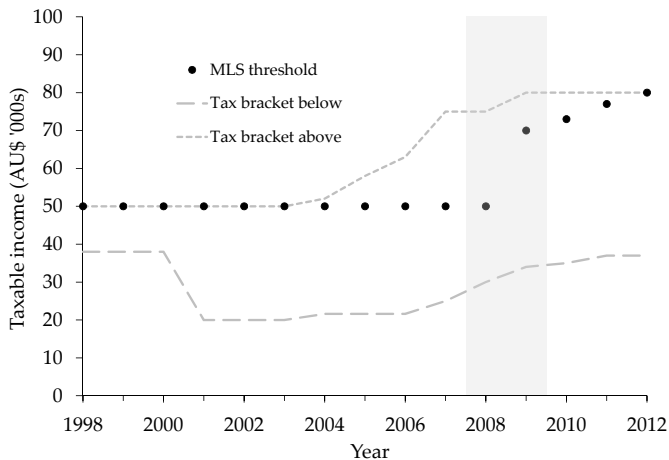


Figure: MLS threshold over time

Data

- ▶ Use Australian Treasury administrative tax data.
- ▶ 16% sample (2 million observations in total).
- ▶ Exclude married people, those with children, and those covered by health insurance.
- ▶ Within \$2,250 income range considered and conditional on characteristics, dataset contains 80,000 observations.

Identification strategy

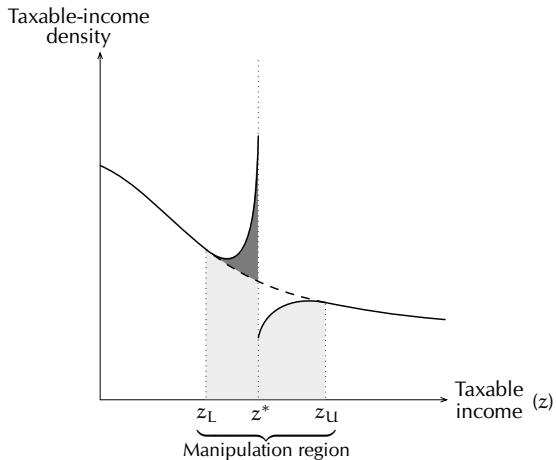


Figure: Bunching in the manipulation region.

Identification strategy

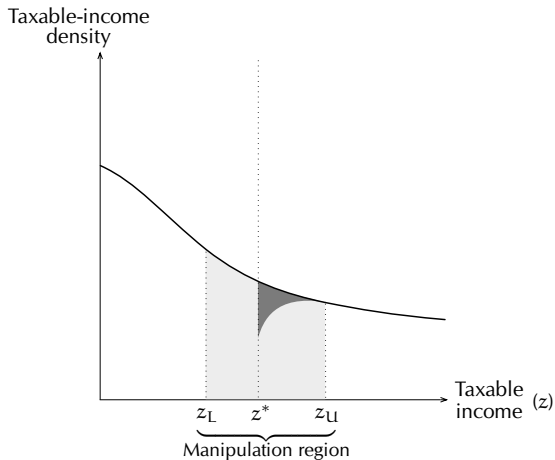
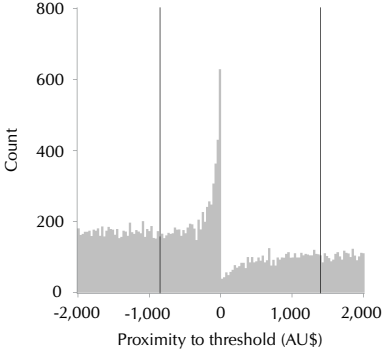
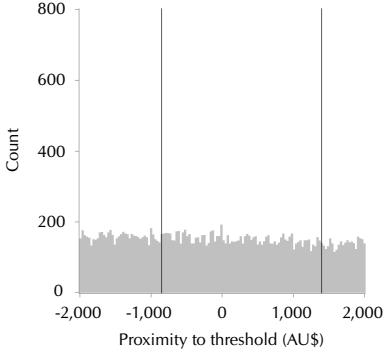


Figure: Bunching in the manipulation region.

Determining manipulation region



(a) 2008 histogram



(b) 2009 histogram

Determining manipulation region

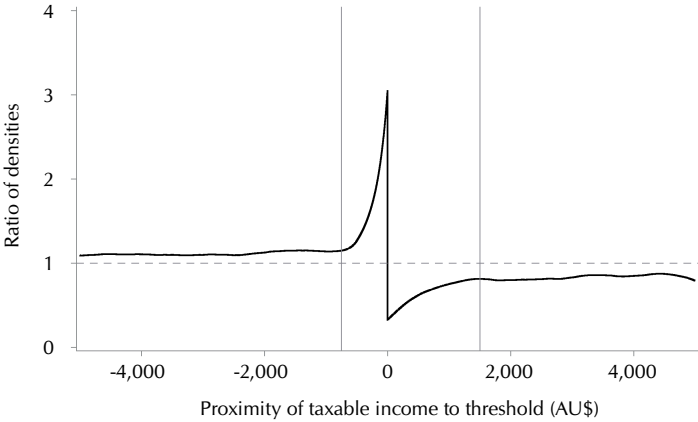


Figure: Density ratio from local-logit-regression predicted values

Determining placebo region

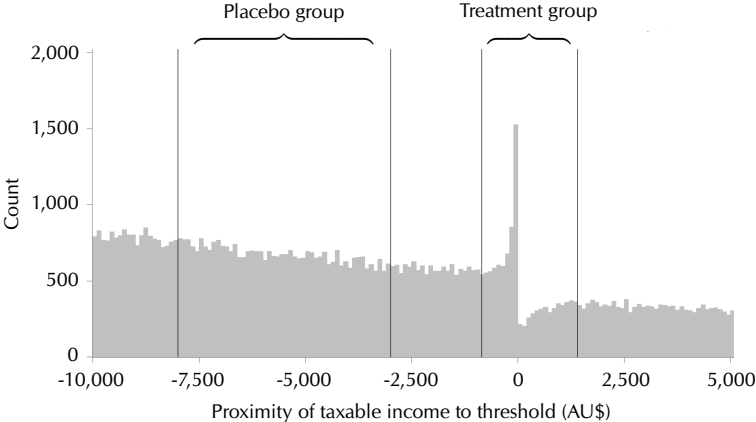


Figure: Density under treatment in treatment and placebo regions

Determining placebo region

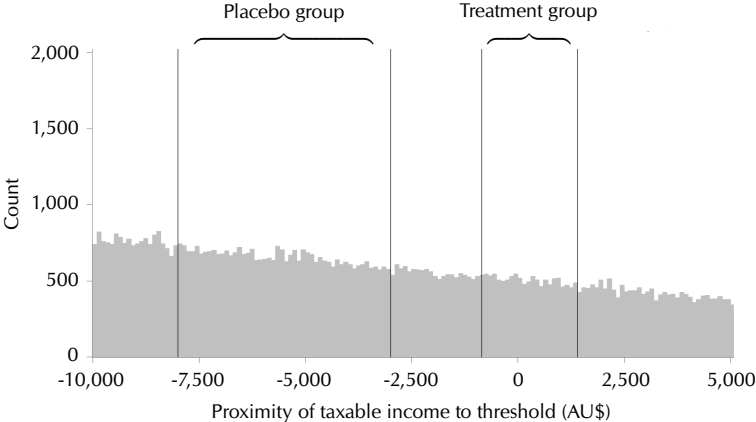
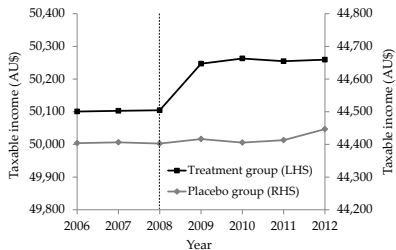
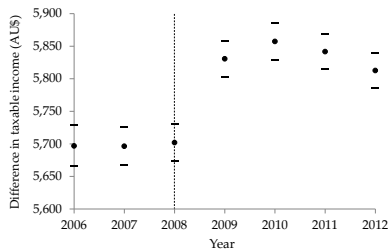


Figure: Density under nontreatment in treatment and placebo regions

Estimating ATEs



(a) Levels of taxable income

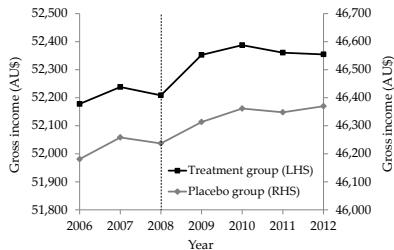


(b) Difference in taxable income

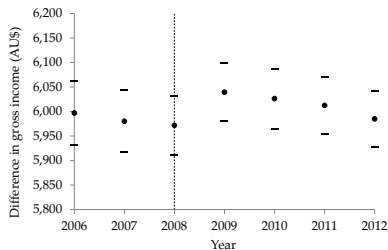
Pretrend-corrected DiD estimates:

- ▶ \$127.10 (26.61) among all taxpayers.
- ▶ \$526.73 (79.75) among bunchers only.

Estimating ATEs



(a) Levels of gross income

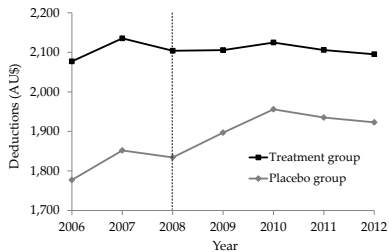


(b) Difference in gross income

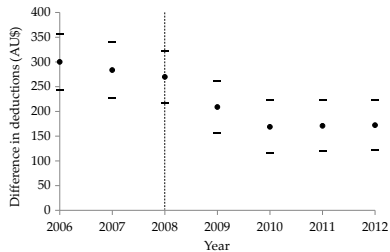
Pretrend-corrected DiD estimates:

- ▶ \$82.05 (56.74) among all taxpayers.
- ▶ \$340.03 (230.60) among bunchers only.

Estimating ATEs



(a) Levels of deductions



(b) Difference in deductions

Pretrend-corrected DiD estimates:

- ▶ $-\$45.05$ (49.74) among all taxpayers.
- ▶ $-\$186.70$ (215.55) among bunchers only.

Estimating ATEs

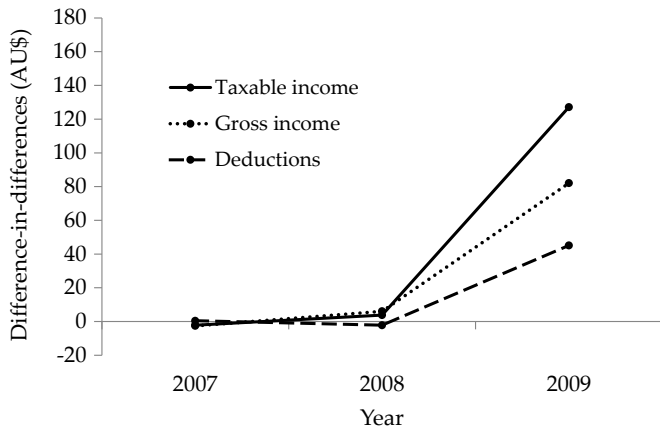


Figure: Pretrend-corrected differences-in-differences over time.

Bottom line

	% of TI	% of Δ TI	Item elasticity w.r.t.	
			Taxable income	Net-of-tax rate
Gross income	104.71	64.55	0.62	0.04
Deductions	4.71	35.45	-7.53	-0.45

Table: Estimated item elasticities (ETI is 0.06).

- ▶ With 20% efficiency loss, marginal dollar of deductions requires 68¢ in external benefits for optimal full deductibility.
- ▶ If external benefits were 30¢, then $\rho^* = 0.34$.

Conclusion

- ▶ Under separability, tax-rate variation proxies for deductibility-rate variation.
- ▶ Decompose ETI via relative proportional changes of items and taxable income in bunching.
- ▶ Deductions account only for 5% of taxable income, but 35% of the response of taxable income to taxes.
- ▶ Deduction elasticity -0.45 and gross-income elasticity 0.04 .
- ▶ Because deductions are granted at a high welfare cost, lowering deductibility is likely to raise welfare.

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